



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

TALENT SERVE

Virtual Campus Recruitment – 2021 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register – 17th Feb 2021 till 10:00 am

Company	TALENT SERVE
Website	https://www.talentserve.org/
Batch	2020 & 2021passouts
Date of Campus	Immediate
Job Title	Full Time Position for Business Development/Marketing
Eligible Degrees	UG/PG
Eligible Branches	Any UG or PG program
Eligibility Criteria	X : 60% and above XII : 60% and above UG : 60% and above PG : 60% and above
Other Skills Required (If any)	Good communication skills, self motivated
Location	Delhi NCR
Compensation (CTC)	CTC – 4.0 -6.0 Lacs per annum
Job Requirements	<ul style="list-style-type: none">• Very polished and good communication skills. Knowledge of local or Area language will be preferred.• Street-smart attitude, highly motivated candidate.• Strong ownership attitude. You should be able to take responsibility for the role.• Loves numbers, targets KRAs, Go Getter Attitude,• Strong networker & relationship builder, with good and tactful negotiation skills.• Passionate about education.• Strong attention to detail and deliver work that is of a high standard• Should be aware of start-ups culture, think outside box,

Roles & Responsibilities	<ul style="list-style-type: none"> • Manage client discovery and establish first connect • Providing sound advice to potential and existing customers • Working with both internal and external stakeholders to ensure customer satisfaction • Coordinating pre-sales and post-sales follow up. • Achieving and exceeding KPIs set by the Manager. • Monitoring market trends and providing regular competitor feedback. • Established strategic alliances / tie-ups with financially strong & reliable channel affiliates, resulting in enhanced business • Monitored channel sales, marketing & operational activities; implemented strategies to maximize channel sales & collections as well as smooth operations • Lead, mentor & motivate the team to ensure effective & efficient sales & operations to achieve desired business • Conduct weekly performance review meeting of sales and operations team. • Needs to work on Campaign for Marketing for Online and Offline. • Gathering feedback and translating them back to the team. • Experience within Start-up Experience would be an added advantage. • Strong experience within consultative sales and possess the ability to prospect and manage senior level relationships.
Recruitment Process	Will inform later
How to Apply?	<p>All interested and Eligible students need to apply on the Link Below latest by 17th Feb 2021 by 10 AM.</p> <p><u>CLICK HERE</u></p>

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

Advisor – Amity Education Group